Hugh Wood Inc.
Winery Quick Application

HWI

Name: Insured(s) _____ Contact Name: _____

Address: _____

Website: _____ Phone: _____ Email: _____

Winery Products

Cased Wine (wine that is or is to be bottled)	
Sales Volume: Total number of cased/bottled wine to be sold over next 12 months	cases
Revenue: Total sales of cased/bottled wine over next 12 months	$
Average: Approximate revenue per case (average for all varietals)	$
Bulk Wine (wine to be sold as bulk wine versus cased wine)	
Sales Volume: Total number of bulk wine gallons to be sold over the next 12 months	gallons
Revenue: Total sales of bulk wine over next 12 months (to be sold as bulk wine versus cased wine)	$
Average: Approximate revenue per gallon for wine sold as bulk wine (average for all varietals)	$
Do you have a restaurant or deli exposure? If yes, please advise annual receipts	$

Year Wine Made	# of Cases (cased wine only)	# of Gallons (bulk wine to be bottled)	# of Gallons (bulk wine to be sold as bulk)
2011 (wine made 3 years or more)	cases	gallons	N/A
2012 (wine made 2 Years ago)	cases	gallons	N/A
2013 (wine made 1Year ago)	cases	gallons	gallons
2014 (wine made Current Year)	cases	gallons	gallons
2015 (anticipated Year Harvest)	N/A	gallons	gallons
Library Wines	cases	N/A	N/A

Questions			
Do you rent out your facility to third parties for their events? (If yes, please provide number of events.)	☐Yes		☐No
Do you bottle your own wine? (If yes, please describe bottling line and equipment.)	☐Yes		☐No
Do you bottle wine for others? (If yes, how many cases are bottled for others?)	☐Yes		☐No
Do you operate or lease a winery or tasting room?	☐Yes		☐No
Is your staff trained and/or certified in serving Alcohol?	☐Yes		☐No
Do you offer Tours?	☐Yes		☐No
How many visitors do you have on an annual basis?			visitors
Do you own or lease any vineyard property? (If yes, please provide total number of acres.)	☐Yes		☐No
Do you own Barrels?	☐Yes		☐No
If yes, Number of Barrels:			barrels
If yes, Value of New Barrels: (please include total amount under Wine Equipment including Barrels in the Statement of Values.)		$	
If yes, Percentage of French Barrels:			%
If yes, Percentage of American Barrels:			%
Do you own any Caves? (If yes, please advise Value: (excluding costs of excavation.)		$	
Limits such as wind drift or overspray, wine leakage, property in transit:	$	$	$

1809 Seventh Avenue, Suite 1610, Seattle, Washington 98101
Phone 206.816.3302 ● Fax: 206.816.3308● Toll Free: 888.976.7162
www.hughwood.com